




<p align="center">Top Tipper!</p> <p>Congratulations January Top Tippers!</p> <p>#1 – Chris Scott & Mary Lou Peet @ 13</p> <p>#2 – Kelly Roberts @ 10</p> <p>Target tippee for February: Chris Scott & Mary Lou Peet!</p>	<p align="center">Top Tipped!</p> <p>Our Top Tipped Members for January!</p> <p>#1 – Elizabeth Garinger @ 19</p> <p>#2 – Matt Kelly, Rebel Masters, & Jessica Russell @ 14</p> <p align="center">Dollars in your pocket!</p>	<p align="center">Board of Directors</p> <table border="1"> <tr><td>President</td><td>Vince Scoville</td></tr> <tr><td>Vice President</td><td>Chris Scott</td></tr> <tr><td>Secretary</td><td>Jessica Russell</td></tr> <tr><td>Treasurer</td><td>Lourdes Lewis</td></tr> <tr><td>Membership Chair</td><td>Elizabeth Garinger</td></tr> <tr><td>Tip Master</td><td>Ping Chou</td></tr> <tr><td>Past President</td><td>Chris Scott</td></tr> </table>	President	Vince Scoville	Vice President	Chris Scott	Secretary	Jessica Russell	Treasurer	Lourdes Lewis	Membership Chair	Elizabeth Garinger	Tip Master	Ping Chou	Past President	Chris Scott
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<p align="center">1st Quarter Contest Info.</p> <p align="center">Bring in New Members, Color your Badges, & Earn \$\$\$\$\$</p> <p align="center"> 1 New Member = \$50 2 New Members = \$100 3 New Members = \$150 4 New Members = \$200 </p>																
<p>Total dollars in our pockets for January 2012 \$21,217.33</p> <p>Total dollars in our pockets for 2011 \$591,449.07</p>	<p align="center">TOTAL TIPS PASSED IN January</p> <p align="center">172</p>	<p>REMEMBER TO CALL IN IF YOU'RE NOT GOING TO BE AT A MEETING!</p> <p align="center">Absence Hotline: Chris Scott 530 647-0200</p> <p>OR CONTACT SOMEONE ON THE BOARD TO LET US KNOW YOU WON'T BE AT A MEETING</p>														
<p align="center">Welcome to our newest member Lisa Schmid with The Eldorado Guide</p>	<p>Note to Members:</p> <p align="center">Don't forget</p> <p>All tips passed should be valid & warm leads. When we receive a tip the client should be expecting to hear from us and interested in our products or services.</p>	<p align="center">MEETING PLACE</p> <p align="center">Mountain Mikes Pizza 2650 Cameron Park Drive, Suite 100 Cameron Park, CA 95682</p> <p align="center">11:31am - 1:01pm</p>														
<p>Page 1</p> <p align="center">LeTip of El Dorado County</p>		<p align="center">CURRENT MEMBER COUNT 34</p>														

MOST WANTED CATEGORIES Chiropractor Baker Dentist Photographer Caterer Florist Attorney (any type)	5 REASONS TO JOIN LETIP <ul style="list-style-type: none"> • Dollars in your pocket • Become a better speaker • Your chapter becomes your extended family • Your chapter provides you with a source of referral for your own customers & clients • It provides you with “psychic income,” which is the great feeling you receive from helping others 	IMPORTANT DATES 2/8/12 EDC Chamber Lunch & El Dorado Hills Chamber Mixer 2/14/12 Valentine’s Day  2/15/12 Shingle Springs Chamber Lunch 2/21/12 Letip Chapter Mixer at Yo So 2/23/12 Shingle Springs Cameron Park Chamber Mixer 2/28/12 El Dorado County Chamber Mixer
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The LeTip Creed:

LeTip is a professional organization of men and women dedicated to the highest standards of competence and service. Our purpose is the exchange of business tips. Member will, at all times, maintain the highest professional integrity. Each business category is represented by one member and conflicts of interest are disallowed.

Bylaws Review: Article II, Section 2.3 “Defining a Tip”

Definition of a tip – “My qualified business tip is for a company or person who is interested in a specific service or product and is expecting a call from a LeTip member.” A tip is further defined as a contact between two members or when one member generates a contact between another member and a non-member which could potentially lead to a business transaction. An Official Tip Form is used for all tips.

Bylaws Review: Article IV, Section 4.1F “Membership Commitments” - Minimum Tip Amount

Provide a minimum of 4 tips per month (12 per quarter) to any chapter member (excludes Inter-Chapter tips).

Program Schedule December 2011

DATE	SHOWBOATERS	GREETERS	SPEAKERS
2/7/12	Chuck Frear Elizabeth Garinger	Ken Byers Danyelle Petersen	Jeff O’Donnell Debi Carpadus
2/14/12	Patrick Pongracz Brad Nichols	Chuck Frear Elizabeth Garinger	Ken Byers Danyelle Petersen
2/28/12	Ping Chou Susan Leu	Patrick Pongracz Brad Nichols	Chuck Frear Elizabeth Garinger
3/6/12	Ian Hadley Denise Larsen	Ping Chou Susan Leu	Brad Nichols Ping Chou

REMEMBER SHOWBOATERS AND GREETERS – SHOW UP EARLY TO BE SET UP AND READY TO GO!

THOSE WHO ARE A “NO SHOW,” PLEASE PUT \$10 IN THE TIP BUCKET WHEN IT COMES AROUND THE TABLE!